

# S.A. ENGINEERING COLLEGE

Accredited by NBA, NAAC with 'A' Grade & ISO 9001:2015 Certified Institution Poonamallee –Avadi Road, Chennai – 600 077

# DEPARTMENT OF MANAGEMENT SCIENCE

## SCINTILLATORS ISSUE II – JULY - DECEMBER 2019

#### **ABOUT THE DEPARTMENT**

The Department of Management Science aims at inspiring the budding professionals to scale up and build their requisite skill, knowledge, competence and exhibit positive attitude, professional acumen, confidence and being socially aligned through leading careers in organizations & entrepreneurial aspirations. The department has eminently qualified and experienced faculty representing all major streams of management disciplines. The programme is aimed at escalating the potential of the student and moulding them for success in the challenging business field. Well-designed academics combined with live projects, corporate interaction, affiliations to professional societies, industry aligned value added courses and soft skill training provides the fine edge to the aspirants to build a conquering career.

#### EDITORIAL BOARD

Dr. G.H. KERINAB BEENU PROFESSOR & HEAD

Mrs.DE.VIJAYA DEEPIKA ASSISTANT PROFESSOR

#### THE WELCOME FOR FRESHERS- MBA BATCH 2019-2021!!

THE DEPARTMENT OF MANAGEMENT SCIENCE CONDUCTED THE INDUCTION FOR THE MBA FRESHER'S ON 4<sup>TH</sup> SEPTEMBER 2019. CHIEF GUEST DR. R. GAYATHRI ASSISTANT MANAGER- TALENT MANAGEMENT, KONE PVT. LTD., CHENNAI, DELIVERED AN INFORMATIONAL SPEECH IN WHICH SHE EDUCATED THE STUDENTS ON EXPERIENCING HAPPINESS AT WORKPLACE WITH FOCUS ON CORPORATE CULTURE.



#### WORKSHOPS & GUEST LECTURES ORGANISED BY THE DEPARTMENT

WORKSHOP ON 17TH JULY 2019 ON THE TOPIC "PRESENTATION SKILLS". CHIEF GUEST MR. PARTHASARATHY, CORPORATE TRAINER, MADRAS MANAGEMENT ASSOCIATION, CHENNAI TO ALL THE SECOND YEAR MANAGEMENT SCIENCE STUDENTS.



WORKSHOP ON 10<sup>TH</sup> SEPTEMBER 2019 ON THE TOPIC "GREEN MARKETING FOR SUSTAINABLE DEVELOPMENT". CHIEF GUEST MR. ANIL KUMAR, CORPORATE TRAINER, MADRAS MANAGEMENT ASSOCIATION, CHENNAI TO ALL THE SECOND YEAR MANAGEMENT SCIENCE STUDENTS.



GUEST LECTURE ON THE TOPIC "HOW TO ACE AN INTERVIEW" ON 29.8.2019. MR. RAMESH SRINIVASAN, CORPORATE TRAINER, MADRAS MANAGEMENT ASSOCIATION, CHENNAI, DELIVERED INSPIRING SPEECH TO ALL THE FINAL YEAR STUDENTS OF THE DEPARTMENT OF MANAGEMENT SCIENCE.



GUEST LECTURE ON "CUSTOMER FOCUSED SELLING" FOR FIRST AND SECOND YEAR MANAGEMENT SCIENCE STUDENTS ON 21.8.2019. THE CHIEF GUEST WAS MR. SATHAPPAN, CORPORATE TRAINER, MMA & CEO, JOY AT WIN TRAINING & CONSULTING, CHENNAI.



GUEST LECTURE ON BLOCK CHAIN TECHNOLOGY AND CRYPTO CURRENCY FOR FIRST YEAR MBA STUDENTS BY Mr. GLENN ROGER CARR, DIRECTOR, FINMARK TRAINERS INDIA LTD., CHENNAI.



GUEST LECTURE ON "SMART GOALS & STEPS TO SUCCESS" FOR I YEAR MBA STUDENTS ADDRESSED BY Ms. MINA MIKAM, TRAINER, MADRAS MANAGEMENT ASSOCIATION (MMA), CHENNAI ON 12.10.19.



#### **VALUE ADDED COURSES**

THE DEPARTMENT OF MANAGEMENT SCIENCE ORGANIZED A VALUE ADDED COURSE ON 2<sup>ND</sup> OCTOBER 2019 ON THE TOPIC "CERTIFICATION ON ADVANCED EXCEL AND MACROS" TO ALL THE SECOND YEAR MANAGEMENT SCIENCE STUDENTS. MR. DEEPAK, TRAINER, MS OFFICE, MMA, CHENNAI DELIVERED INSPIRING SPEECH AND OFFERED TRAINING.



THE DEPARTMENT OF MANAGEMENT SCIENCE ORGANIZED A FINANCE VALUE ADDED COURSE ON 3<sup>RD</sup> & 4<sup>TH</sup> SEPTEMBER 2019 ON THE TOPIC "MUTUAL FUND DISTRIBUTORS MODULE" TO ALL THE SECOND YEAR MANAGEMENT SCIENCE STUDENTS. MR. GLENN ROGER CARR, CO- FOUNDER & DIRECTOR, FINMARK TRAINERS INDIA PVT. LTD., CHENNAI, DELIVERED INSPIRING SPEECH AND OFFERED TRAINING.



THE DEPARTMENT OF MANAGEMENT SCIENCE ORGANIZED A HR VALUE ADDED COURSE FROM 23<sup>RD</sup> AND 24 <sup>TH</sup> SEPTEMBER 2019 ON THE TOPIC "HR PRACTICES" IN ASSOCIATION WITH NIPM TO ALL THE SECOND YEAR MANAGEMENT SCIENCE STUDENTS.



#### **INDUSTRIAL VISITS**

THE SECOND YEAR STUDENTS OF DEPARTMENT OF MANAGEMENT SCIENCE WENT FOR AN INDUSTRIAL VISIT ON 22<sup>ND</sup> AUGUST 2019 TO PRABHAS AUTO PRODUCTS PVT LTD, CHENNAI.



THE FIRST YEAR STUDENTS OF DEPARTMENT OF MANAGEMENT SCIENCE WENT FOR AN INDUSTRIAL VISIT ON  $11^{TH}$  &  $12^{TH}$  NOVEMBER 2019 TO HATSUN AGRO PRODUCTS PVT LTD, KANCHIPURAM.





### <u>INSPIRING MINDS – FACULTY ACCOMPLISHMENTS</u>

DR.G.H.KERINAB BEENU RECEIVED SENIOR EDUCATOR AND SCHOLAR AWARD IN  $10^{TH}$  NATIONAL TEACHERS DAY FROM (NFED) NATIONAL FOUNADATION FOR ENTREPRENEURSHIP DEVELOPMENT ON  $5^{TH}$  SEPTEMBER 2019.



MS. N. DEEPA REKHA SURESH, ASSISTANT PROFESSOR DELIVERED MOTIVATIONAL TALK ON "GOOD TOUCH AND BAD TOUCH" FOR STUDENTS IN VELLAMMAL MATRICULATION SCHOOL, CHENNAI ON 26<sup>TH</sup> AUGUST 2019.



DR.G. KERINAB BEENU, PROFESSOR & HEAD, DELIVERED MOTIVATIONAL TALK ON "GOOD TOUCH AND BAD TOUCH" FOR SCHOOL STUDENTS IN HOLY ANGELS SCHOOL, CHENNAI ON 26<sup>TH</sup> JULY 2019



#### JOURNAL PUBLICATION

• Ms.P.SHALINI & MRS DEEPA REKHA SURESH PUBLISHED A PAPER IN INTERNATIONAL JOURNAL ON ANALYTICAL REVIEWS IN THE TITLE" WOMEN EMPOWERMENT THORUGH SELF HELP GROUPS IN THIRUVALLUR DISTRICT "ON JULY 2019.

#### **CHAPTER PUBLICATION**

• Dr.G.H.KERINAB BEENU – CHAPTER PUBLICATION IN HOLISTIC RESEARCH PERSPECTIVE IN TITLE "BEAUTY & BRAINS" ON AUGUST 2019.

#### **BOOK PUBLICATION**

- MS.P.SHALINI PUBLISHED A BOOK ON "INTERNATIONAL BUSINESS MANAGEMENT" IN JULY 2019.
- MRS DEEPA REKHA SURESH PUBLISHED A BOOK ON "STRATEGIC MANAGEMENT" IN JULY 2019.

#### PROJECT & CONSULTANCY

- CONSULTANCY PROJECTS DONE FOR SUDHARSHANAM HOSPITALS IN MARKET SURVEY ON HOSPITAL DEVELOPMENT.
- THE DEPARTMENT OF MANAGEMENT SCIENCE RECEIVED 12000/- ON COMPLETION OF CONSULTANCY PROJECT FROM MALAYALA MANORAMA ON STUDY ON SALES AND MARKETING PERCEPTION AMONG THE CUSTOMERS.



# YOUNG MANAGERS.....STUDENT PARTICIPATIONS!! STUDENTS PARTICIPATION IN WORKSHOPS

MR.V.K.AJAY, MR.V.SRINIVASAN, MS.P.SHALINI & MRS. LISHMAH DOMINIC, ASSISTANT PROFESSORS ALONG WITH ALL 111 FINAL YEAR MBA STUDENTS ATTENDED MMA STUDENT CONVENTION ON DIGITAL TRANSFORMATION-A REALITY AT KAMARAJAR RANGAM ON 30<sup>TH</sup> SEPT 2019.



FIRST YEAR MBA STUDENTS PARTICIPATED IN MMA- IIT SANGAM AT HOTEL LEELA PALACE HELD ON 14<sup>TH</sup> SEPTEMBER 2019.



FINAL YEAR MBA STUDENTS PARTICIPATED PARTICIPATED IN MMA- KAS
TALK ON "DIGITAL TRANSFORMATION – STORY OF L&T" AT MMA
MANAGEMENT CENTRE, CHENNAI ON 24<sup>TH</sup> SEPTEMBER 2019.



FIRST YEAR MBA STUDENTS PARTICIPATED IN MMA- GRAND FINALE ON "BOARD ROOM CHALLENGE" AT MMA MANAGEMENT CENTRE, CHENNAI ON 14<sup>TH</sup> OCTOBER 2019.



FINAL YEAR MBA STUDENTS PARTICIPATED IN MMA- KAS TALK ON "EMPOWERING YOUTH THROUGH MIND" AT MMA MANAGEMENT CENTRE, CHENNAI ON 18<sup>TH</sup> OCTOBER 2019.



### STUDENTS PLACEMENT AND INTERNSHIPS (BATCH 2017-19)!!

THE FOLLOWING FIVE FINAL YEAR MBA STUDENTS GOT PLACED THOUGH CAMPUS PLACEMENT AT KOTAK INSURANCE – Ms. SANGEETHA.U, Ms. PAVITHRA M.A, Ms. SUBETA. B, Ms. SAMUNDESWARI.S, Mr. VAKEESH. U



# <u>INSPIRING MINDS - FACULTY PARTICIPATION IN WORKSHOPS/</u> CONFERENCES

MS. P. SUDHA AND MS. DE. VIJAYA DEEPIKA, ASSISTANT PROFESSORS ATTENDED IWN SESSION ON FINANCE FOR NON-FINANCE PROFESSIONALS ON 31 JULY 2019 IN ASSOCIATION WITH CII AND MAFOI EDUCATION, CHENNAI.



DR.G.H.KERINAB BEENU, PROFESSOR & HEAD & MRS. DE.VIJAYA DEEPIK, ASSISTANT PROFESSOR ATTENDED ONE DAY BASIC TRAINING PROGRAMME ON HUMAN RIGHTS OF WOMEN ON 3<sup>RD</sup> SEPTEMBER 2019 AT VIT, CHENNAI.



DR.G.H.KERINAB BEENU, PROFESSOR & HEAD, MR.V.SRINIVASAN, ASSOCIATE PROFESSOR AND AND MS.P.SUDHA, ASSISTANT PROFESSOR PARTICIPATED IN CONCLAVE ON DIGITAL TRANSFORMATION- A REALITY AT MMA MANGEMENT CENTRE ON 2<sup>ND</sup> NOVEMBER 2019.



Mr. V. SRINIVASAN, ASSOCIATE PROFESSOR & MR. A, SARAVANAN ASSISTANTPROFESSOR ATTENDED MMA AWARD GIVING CEREMONY 2019 AT TAJ CORAMENDAL, CHENNAI ON 21<sup>ST</sup> NOVEMBER 2019.



MS. DEEPA REKHA SURESH, MS.P.SHALINI & MRS. LISHMAH DOMINIC, ASSISTANT PROFESSORS ATTENDED WORKSHOP ORGANISED BY NIPM - MADRAS CHAPTER AND MMA ON "BUILDING HIGH PERFORMING TEAMS" ON 22<sup>ND</sup> NOVEMBER 2019.



MS.N.DEEPA REKHA SURESH & MRS DE.VIJAYA DEEPIKA, ASSISTANT PROFESSORS ATTENDED 3 DAYS FACULTY DEVELOPMENT PROGRAM ON "EMPOWER ENHANCE AND EXCEL" AT JBAS COLLEGE FOR WOMEN ON 29<sup>TH</sup> OCTOBER 2019-31<sup>ST</sup> OCTOBER 2019.

